## In the Claims:

- 1. (Currently Amended) A product which is part of a series of products, wherein the products include at least one of a washer, dryer, refrigerator, freezer, oven, range, counter top appliance, cooktop, grill, hood, dishwasher, and microwave oven, the product made by the process of:
- (a) establishing a product personality for a-the product series by creating a perceptual map having a plurality of axes that are exclusive and differentiated;
- (b) correlating the product personality with a visual characteristic of the product series as viewed by a customer; and
  - (c) designing the product based on the correlation.
- 2. (Previously Presented) The product of claim 1, wherein the step of establishing the product personality further includes the step of establishing at least one personality characteristic of the product series.
- 3. (Original) The product of claim 2, wherein the step of establishing at least one personality characteristic further includes the step of assigning at least one adjective to the personality characteristic.
  - 4. (Canceled)
  - 5. (Canceled)
  - 6. (Canceled)
- 7. (Previously Presented) The product of claim 1, wherein the step of correlating the product personality with a visual characteristic of the product series as viewed by a consumer further includes the step of selecting a configuration for at least a component of the product series.
- 8. (Previously Presented) The product of claim 7, wherein the step of selecting a product configuration further includes the step of selecting a texture of at least a component of the product series.

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- 9. (Previously Presented) The product of claim 7, wherein the step of selecting a product configuration further includes the step of selecting an architecture of at least a component of the product series.
- 10. (Previously Presented) The product of claim 7, wherein the step of selecting a product configuration further includes the step of selecting a brand identifier of the product series.
- 11. (Original) The product of claim 10, wherein the brand identifier comprises a logo.
- 12. (Previously Presented) The product of claim 10, wherein the step of selecting a brand identifier further comprises the step of establishing at least one personality characteristic of the product series.
- 13. (Original) The product of claim 12, wherein the step of establishing at least one personality characteristic further includes the step of assigning at least one adjective to the personal characteristic.
  - 14. (Canceled)
- 15. (Original) The product of claim 1, wherein the step of designing a product based on the correlation further comprises the step of selecting a brand to create a brand identifier.
- 16. (Previously Presented) The product of claim 15, wherein the step of selecting a brand to create a brand identifier further includes the step of correlating the brand identifier with a predetermined appearance of at least a component of the product series.
- 17. (Currently Amended) A method of creating a product which is part of a series of products, wherein the products include at least one of a washer, dryer, refrigerator, freezer, oven, range, counter top appliance, cooktop, grill, hood, dishwasher, and microwave oven, the method comprising the steps of:
  - (a) establishing desired brand personalities for a-the series of products;

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(b) mapping customer perceptions of the brand personalities, the perceptual mapping having a plurality of axes that are exclusive and differentiated;

- (c) correlating visual characteristics of the brand personalities to a desired brand;
  - (d) determining visual characteristics of the desired brand; and
- (e) designing a product appearance in response to the visual characteristics of the desired brand.
- 18. (Currently Amended) A method of creating brand equity in a series of products, wherein the products include at least one of a washer, dryer, refrigerator, freezer, oven, range, counter top appliance, cooktop, grill, hood, dishwasher, and microwave oven, the method comprising the steps of:
- (a) assigning desired product personality adjectives to a current brand, the brand including a series of products;
- (b) associating a plurality of images and a plurality of dominant personality traits to generate an association between the plurality of images with the plurality dominant personality traits;
- (c) correlating the association of the images and traits with the adjectives to generate an image adjective profile;
- (d) creating brand visual characteristic by plotting the association on a perceptual map, the perceptual map having a plurality of axes that are exclusive and differentiated; and
- (e) abstracting a design from the plot and the image adjective profile to create a brand visual identifier.
- 19. (Currently Amended) A series of appliances, wherein the appliances include at least one of a washer, dryer, refrigerator, freezer, oven, stove, range, counter top appliance, cooktop, grill, hood, dishwasher, and microwave oven, the series of appliances comprising:

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a first appliance having an appearance with a visual characteristic correlated to a predetermined product personality, the product personality established by creating a perceptual map having a plurality of axes that are exclusive and differentiated; and

a second appliance having an appearance with a similar visual characteristic correlated to the product personality, the similar visual characteristic including at least one of a panel, frame, top, bottom, rollers, stand, contour, dispenser, plating, pan, icon, graphic, color, texture, display, LED display, lever, tray, shelf, bar, lighting, switch, door, handle, knob, button, dial, siding, backing, interior, façade, and shape.

- 20. (Canceled)
- 21. (Canceled)
- 22. (Canceled)